



## **«OUR» NUMBERS**

28

Years of Experience

100

Countries use our medical devices

8

International Patents

16%

Of revenues Invested in R&D

MIR combines Made-in-Italy quality, design and know-how with an international reach covering approx. 100 countries through a network of established distributors, generating more than 80% of its sales abroad.



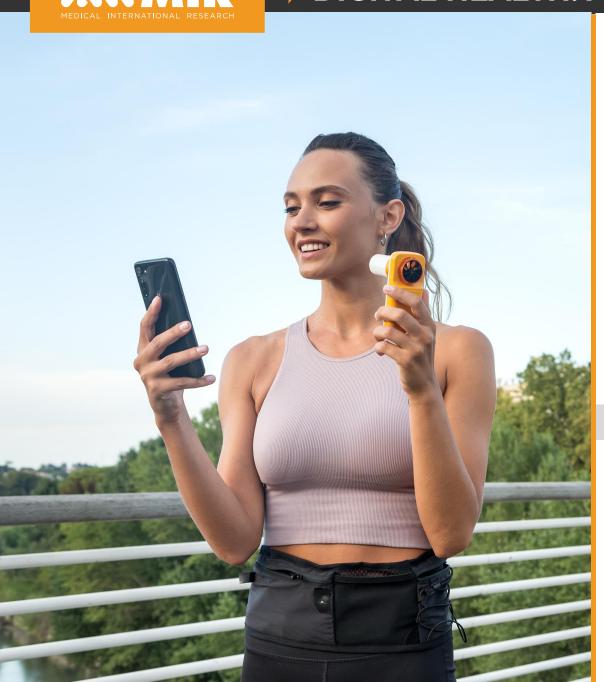


Health & Fitness

@ home: Is tech
empowering a
healthier lifestyle?

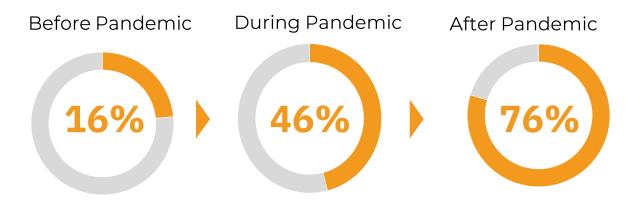


## DIGITAL HEALTH: A FOCUS ON WELLNESS OVER ILLNESS



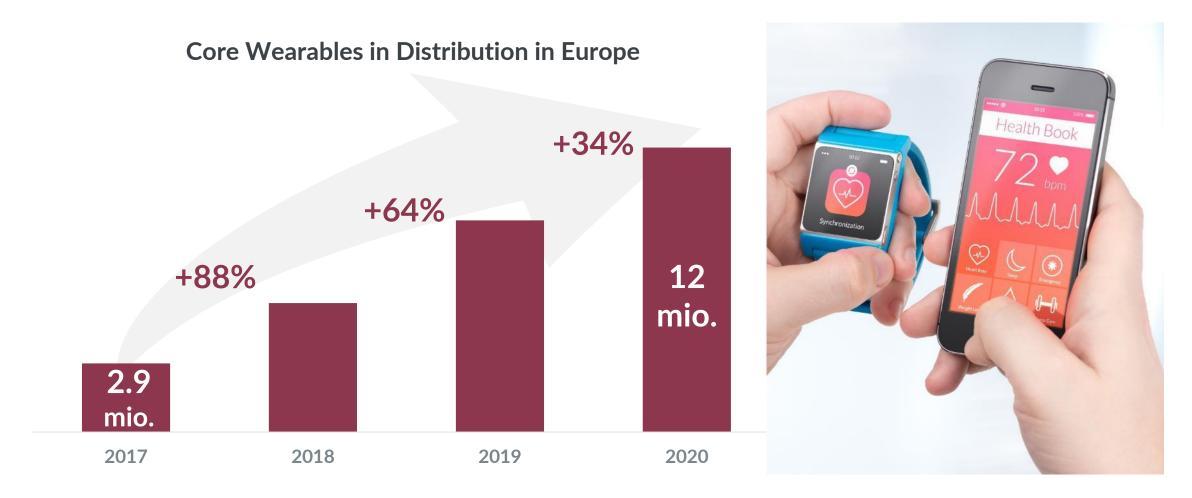
- ✓ **Digital health** is playing a massive part in healthcare. Apps and developers are beginning to focus on encouraging **healthy lifestyles** and wellness to prevent patients from becoming ill.
- ✓ With <u>93%</u> of physicians believing that mobile health apps can improve user's health, <u>digital health is on the rise</u>.
- ✓ People are increasingly willing to try non-traditional methods for accessing healthcare services, especially due to the pandemic changing the face of in-person care.

#### REMOTE MONITORING CONSUMERS ADOPTION



# Boom of Core Wearables throughout the past years – supporting the rising Digital Health focus







## WHAT ARE THE MAIN DIGITAL HEALTH TRENDS FOR 2021?

#### Mobile healthcare

#### **Virtual consultations**

#### Artificial intelligence

Wearables and selfmonitoring solutions

- Easy access to useful information and tools to help people manage their health
- Make and manage appointments easily
- Manage overall mental and physical wellbeing.
- Increased significantly during the pandemic as physical encounters are limited
- Easy and likely to become a standard practice in the future.
- Healthcare market is expected to exceed \$34 billion by 2025 because of its usefulness for creating tailored treatment plans, optimising drug development and much more.
- Empower people to take charge of their own healthcare.





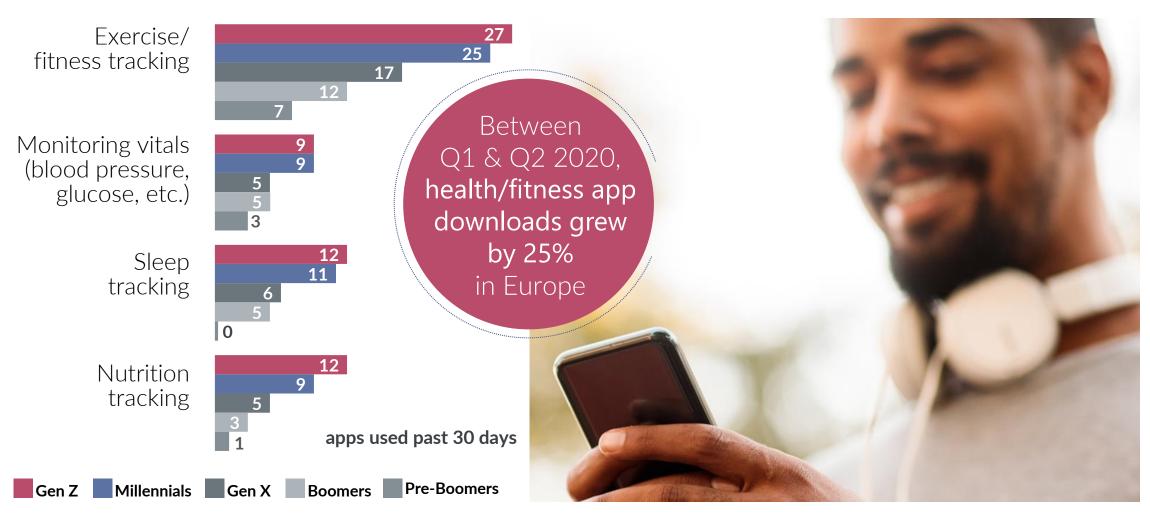




## Apps are transforming health and fitness



## Gen Z and Millennials are leading the adoption



Source: GfK Consumer Life, Tech & Digital Lifestyle 2020 study (Europe = BEL, FR, GER, IT, ESP, SWE, UK)

## WHY DO SPIROMETRY?

### **QUALITY OF LIFE**

We can stay alive for long periods of time without food, water and even sleep, but not without oxygen. Healthy lungs guarantee the **best possible quality of life** for **any individual**. Lung check and prevention are essential specifically in this day and age of climate change and increasing air pollution.

### **WELLNESS AND WELLBEING**

Every system in the body relies on oxygen. From cognition to digestion, **effective breathing** can not only provide you with a greater sense of mental clarity, it can also help you **sleep better, digest food** more efficiently, improve your body's **immune response**, and **reduce stress** levels.

### **SPORTS ENHANCEMENT**

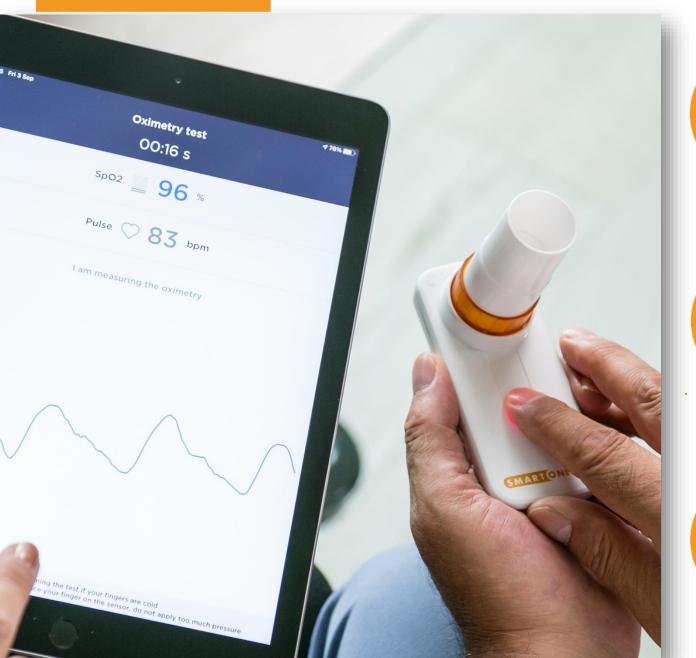
Being physically active has many benefits including strengthening your heart and improving lung function. Tracking lung health over time can help increase performance during training regimes or rehabilitation programs.

#### **SPORT MEDICINE**

This not only allows physicians to verify the quality of data obtained by athletes on their personal device, but it also liberates the athletes who have busy training schedules from clinic visits.







## UNCOVER CHANGES IN YOUR WELL-BEING

Track the trends of oxygen levels in the blood over time, to see when there may be indications of important changes in your fitness and wellness.

#### A VALUABLE TRAINING TOOL

For athletes, oxygen delivery to the tissues is imperative for **optimizing performance results**. Oximeters can help athletes unleash their true potential with more effective workouts.

#### A TRUE LIFE-SAVER

Both for a person in all possible conditions of «hypoxia», and for a doctor who can make a correct and timely diagnosis to save a patient's life.



#### LEARN MORE ABOUT YOU HEART

Get to know more about you heart and its functioning. Check and track record of the natural electrical impulses that coordinate contractions of the different parts of the heart to keep blood flowing the way it should.



#### **PREVENTION IS ESSENTIAL**

Sometimes a healthy diet and healthy lifestyle is not enough to be sure your hearth is working well. You might not experience any symptoms and a simple hearth check can help you detect atrial fibrillation at early stage.



#### A TRUE LIFE-SAVER

Don't be scared about symptoms such as weakness, fatigue, lightheadedness, shortness of breath and chest pain. Just perform a test and clear any doubt about your heart's health.





### WHY A MEDICAL DEVICE RATHER THAN A GENERIC WEARABLE?



Cost of a Medical Device is

Deductible in many countries
wolrdwide, by the National
Health System and Insurance
Companies.

Smart One is **Covered by MEDICARE** 



MIR is a medical device and software manufacturer with 28 years of recognized advancements in Spirometry, oximetry and telemedicine.



CE Marked according to
the MEDICAL DEVICE
DIRECTIVE instead
of generic electrical and electronic
equipment directive

Compliant with specific International Organization for Standardization ISO for:

#### Lung check

·ISO 23747 ·ISO 26782

Heart check IEC 60601-2-47

Oximetry

·ISO 80601-2-61



## MIR SMART DEVICES: EASY TO USE



## All it takes is a blow

Personal pocket spirometers to check your breathing function when and where you want.



Green = OK



Yellow = Caution

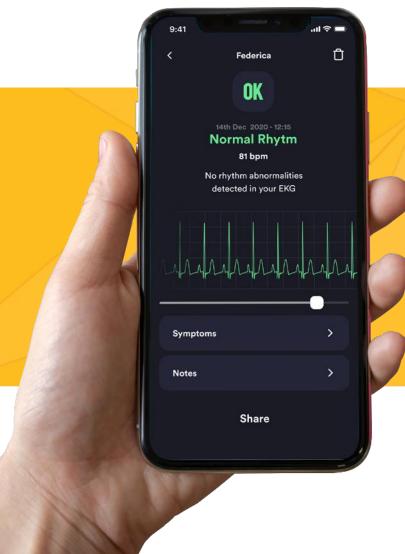


**Red** = See your doctor



### SEAMLESSLY SYNCH WITH MOBILE APP

Automatic connection via Bluetooth with your Smartphone The more informed you are about your health, the more empowered you are to take action.



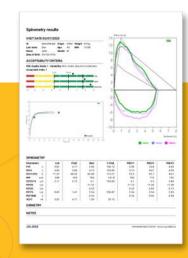
- **✓ VIEW DATA IN REAL-TIME**
- ✓ ADD NOTES AND GOALS
- **✓ SAVE RESULTS IN PDF**
- ✓ SHARE WITH ANYONE VIA EMAIL, WHATSAPP AND OTHER APPS





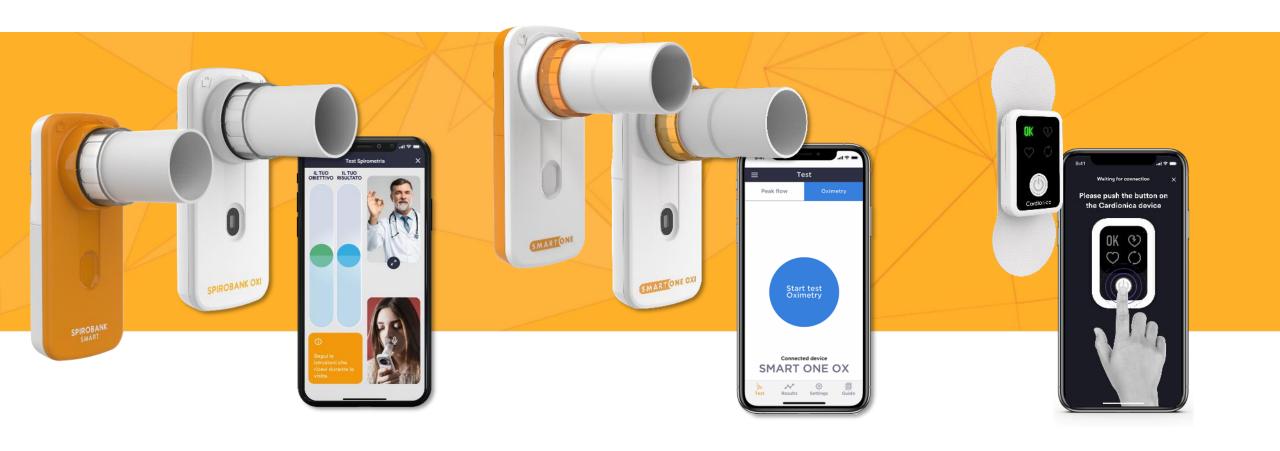






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## **PRODUCT OVERVIEW**



- 1. SPIROBANK OXI F/V
- 2. SPIROBANK SMART F/V

- 1. SMART ONE OXI
- 2. SMART ONE

1. CARDIONICA



## MEDICAL INTERNATIONAL RESEARCH

## PERSONAL CARE: SMART ONE & SMART ONE OXI



**Bluetooth** 

## CONNECT WITH MIR SMART ONE APP



#### **x** No Keyboard

No user interaction required.

#### × No display

Results and incentives available on the App.

#### × No Memory

Tests are automatically stored in the App.

### × No configuration required

Direct connection with the App.



## MIR SMART ONE: APP

#### REAL-TIME TEST ON APP, SPIROMETRY : PEF, FEVI

Personal trend with E-diary, symptoms. PDF report: share via eMail, Whatsapp, Cloud and more.



## APP-BASED FOR PERSONAL CARE

- Pair and Play
- Covered by Medicare
- Ideal in the self contol of Asthma, COPD, Lung Transplant care, Cystic Fibrosis and for use in Clinical Trials.











#### **APPLE HEALTH APP**

MIR Smart One App is integrated with Apple "Health" App. Shared parameters: PEF, FEV1.











### **REMOTE PATIENT MONITORING SPIROBANK SMART & OXI**







## CONNECT WITH MIR SPIROBANK APP

Professional PDF report

Personal trend with E-diary,
symptoms

Live Video Exam: connect with the doctor remotely and in real-time





## CONNECT WITH LIVE VIDEO EXAM

Software for Doctor use, connecting in real-time

Professional PDF report

Add notes and symptoms

Live Medical Supervision is essential in obtaining optimal test results.



Pulse (BPM)

Oximetry: SpO2 (%),









## **SOFTWARE DEVELOPMENT KIT - SDK & API**

## VALIDATED SOFTWARE PACKAGES TO **DEVELOP A 3<sup>rd</sup> PARTY SOFTWARE**AND MEDICAL APP **WITH LIMITED TIME AND EFFORT**











#### MIR's SDK features:

- Communication with MIR devices
- Reference values (19 sets of equations)
- Test interpretation (auto-diagnosis, acceptability, QCG, variability, etc.)
- Flow/Volume and Flow/Time curves
- Complete spirometry and oximetry printouts

#### Benefits for vendors include:

- Building a spirometry app without specific / required skills
- Dramatically reduced time-to-market
- Validated SDK
- Tailoring to specific market requirements
- Easy integration the sample app uses the SDK as if it were the vendor's app



## **PROJECTS & PARTNERSHIPS**

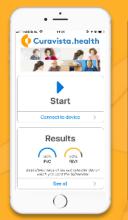
### CURRENT INTEGRATIONS OF MIR SPIROMETERS IN 3RD PARTY APPS

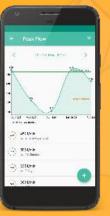
#### Rapidly evolving integrators' base

Number of integrators per year:















## TURBINES OVERVIEW

#### **COMPATIBLE TURBINES**





Single-User **Reusable Turbine** 





#### **MAIN FEATURES**



**ACCURATE** 



**CLEAN** 



**PORTABLE** 



DISPOSABLE VERSION AVAILABLE



SINGLE USER VERSION AVAILABLE

NUMBERS DON'T LIE
DISPOSABLE TURBINES SOLD GLOBALLY

19,013,870





## CARDIONICA – PERSONAL EKG

### **MIR & Cardionica**

brand-new Personal device for Accurate Heart Check and Arrhythmias Detection







- Strong market positioning worldwide in about 100 countries
- Excellent efficiency and high quality manufacturing
- Leadership in personal health product innovation

## Cardionica®

Italian National Institute of Health



- Cardionica is a spin-off of the Italian Institute of Health
- Established scientific background in cardiovascular disease
- Firm commitment to research and innovation and Strong expertise in medical device regulatory field

## CARDIONICA – PERSONAL EKG

#### **OVERVIEW**

Brand-new **portable single-lead EKG** to measure the rhythm and strength of your heart beats.

Easy to use, track your heart health **in one minute**, everywhere you are and with the accuracy of a clinical setting.

Ideal for **normal hearth check** and prevention/management of **atrial fibrillation**, **bradycardia**, **tachycardia**.

#### FIRST OF ITS KIND

The first personal EKG you can use in **stand-alone mode** (embedded display with colored LED indicators and internal memory up-to 60 test).

And **via Bluetooth**® directly from your **Smartphone** (free mobile App always included).





## **CARDIONICA - MIR'S CARDIOLOGY PLATFORM 2/2**



#### MAIN FEATURES

- ✓ 1 minute test
- ✓ Real-Time Electrocardiogram and immediate detection of possible Arrhythmias

#### **DISTINCTIVE FEATURES**

- ✓ Use it in **Stand-Alone** or Connected with your **Smartphone**
- Electrocardiographic analysis in line with 2020 AF guidelines (ECG, Pwave, RR irregularity)
- ✓ Accurate in compliance with
   International Standard IEC 60601-2-47

#### Stand-Alone mode:

- Embedded display with coloured LED indicators
- Start test with one click
- Personal reusable electrode always included



## CARDIONICA APP

## Mobile App for Personal use **REAL-TIME EKG test on your Smartphone!**



## Always Included For iOS and Android

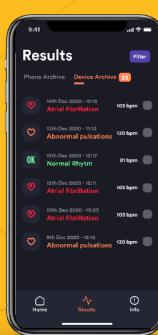
#### Main Features:

- Automatic pairing via Bluetooth®
- Real-Time Electrocardiogram and immediate detection of possible Arrhythmias
- ✓ Save your Electrocardiogram in PDF; Share PDF report via email, whatsapp, cloud server, and other Apps
- ✓ And more (visit: cardionica.com)



















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